



## UNITING TALENT WITH OPPORTUNITY

*Connecting Oklahoma businesses  
with a skilled and loyal workforce*

***DRS can be a resource for  
your business:***

- We send you qualified candidates for employment
- We can share startup costs
- Our candidates are loyal employees, offering lower turnover
- Tax credits may be available



### Connect with DRS Business Services Program:

Oklahoma Department of  
Rehabilitation Services  
3535 NW 58th St, Suite 500  
Oklahoma City, OK 73112  
833-OKDRS4U (653-7748)  
[www.okdrs.gov/business-services](http://www.okdrs.gov/business-services)



A proud partner of the [AmericanJobCenter](http://www.AmericanJobCenter.com) network

[www.oklahomaworks.gov](http://www.oklahomaworks.gov)

It's about  
**ability**  
not disability

**TAX  
CREDITS  
AVAILABLE**

### You may qualify for tax credits

You may get a federal Work Opportunity Tax Credit of up to 40-percent of the first \$6,000 of first-year wages of a new employee if the employee is part of a "targeted group" — [www.doleta.gov/business/incentives/opptax/wotcEmployers.cfm](http://www.doleta.gov/business/incentives/opptax/wotcEmployers.cfm).

WOTC reduces a business' costs, requires little paperwork and applying for WOTC is simple. There is no limit on the number of individuals a business can hire to qualify to claim the tax credit.

Other tax credits may also be available.

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### Who we are:

The Oklahoma Department of Rehabilitation Services (DRS) expands opportunities for employment, independent life and economic self-sufficiency by helping Oklahomans with disabilities bridge barriers to success in the workplace, school and at home.



### Benefits to employers:

- A wide variety of free training for your staff.
- Tax incentives for hiring our candidates and making your workplace accessible.
- A loyal and skilled workforce with lower turnover that will reduce your costs and stay in their jobs longer.
- Determine if the job and your business are a



good fit with the potential employee with VR's On-the-Job Training.

- Support for our candidates with follow up and accommodation needs.
- Paid internships and paid work experience.
- Increase revenues by having a workplace that reflects the customers served. Employing people with disabilities helps generate revenues by allowing you to tap into the disability market, build brand trust and loyalty, and create new products and services.

### Who I am:

I am a business services liaison for DRS' Business Services Team. My job is to understand your company's needs and provide job candidates that will benefit your business' bottom line.

Please contact me so that we can discuss how DRS can be a great resource for your company.

## BUSINESS EXPERIENCE

### Tanna Vu, general manager Hilton Garden Inn, Lawton

Tanna Vu invests in DRS clients to work at her Lawton hotel, and that decision is paying off with employees who are ready to work and happy to be there.

"It has been very positive," Vu said. "Everyone needs an opportunity to show what they can do. I have to say they are probably my best employees."

Vu is the general manager of the Hilton Garden Inn in Lawton and works closely with the DRS Transition program at the city's high schools and with DRS clients at Great Plains Technology Center. She even helps prepare those clients for work by taking part in mock interviews.

Several DRS clients have worked at her hotel with two now currently employed – one as a housekeeper and the second in the hotel's kitchen.

"They are just positive," Vu said. "They come in with a smile on their face. I don't think I have ever seen them not smiling. I can never tell if they have had a bad day or not because they do not show it at work. If you could model every employee like that, how great would that be?"

Vu said she encourages all employers to work with DRS in getting clients into their workforce. She said there has been no additional costs to her company because of hiring a worker with a disability.

